

COMMONWEALTH OF VIRGINIA  
DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION  
AND SUBSTANCE ABUSE SERVICES  
P. O. Box 1797  
Richmond, Virginia 23218

**Notice of New Contract Pricing**

The following contracts have been renewed. Please report all monthly usage issued against these contracts utilizing the attached "Inpatient Psychiatric Services Use Report" and forward a copy of this report to the DMHMRSAS Office of Administrative Services at the above address. A copy of this report is available electronically by submitting a request to my attention at [mike.oprysko@co.dmhmrsas.virginia.gov](mailto:mike.oprysko@co.dmhmrsas.virginia.gov)

**CONTRACT NUMBER(s):** #720C-03248-02M03 (Prince William Hospital - Manassas, Virginia)  
#720C-03248-02M04 (Dominion Hospital - Falls Church, Virginia)  
#720C-03248-02M05 (Virginia Hospital Center - Arlington, Virginia)  
#720C-03248-02M17 (Inova Mt. Vernon Hospital - Alexandria, Virginia)  
#720C-03248-02M20 (Snowden at Fredericksburg - Fredericksburg, Virginia)  
#720C-03248-02M21 (Inova Fairfax Hospital - Falls Church, Virginia)

**CONTRACT:** Inpatient Psychiatric Services

**CONTRACTS AVAILABLE TO:** All DMHMRSAS Facilities and Community Services Boards/Behavioral Health Authorities

**PRIMARY VENDOR:** See Attached Listing

**CONTRACT TYPE:** Open Ended – As of July 1, 2006 only those Hospitals in Health Planning Region (HPR II) Two may be Added to the Contract by and at the discretion of DMHMRSAS as allowed for and as outlined in above-referenced RFP.

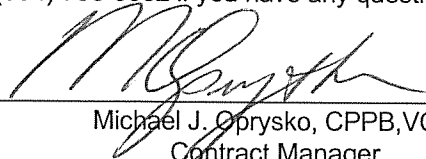
**CONTRACT PERIOD:** July 1, 2006 through June 30, 2008

**TERMS:** Net 30 days

**CONTRACT RENEWALS:** There are NO contract renewals remaining for these contracts.

**FEE SCHEDULES:** See Attached Listing (**New Pricing Effective July 1, 2006**). Please Note Contract Renewal Clause on Attachment A as Contract Pricing on Attached Vendor Listing is fixed for a minimum of one year for all providers.

Please contact the undersigned at (804) 786-6562 if you have any questions or wish to report any problems regarding these contracts.



Michael J. Oprysko, CPPB, VCO  
Contract Manager  
Date: June 29, 2006

## ATTACHMENT A

- 1.4 To ensure adequate coverage for the provision of these services throughout the Commonwealth of Virginia, the Purchasing Agency considers the RFP as an open-ended solicitation. The Purchasing Agency reserves the right to:
  - 1.4.1 Allow at anytime and upon identification of qualified providers of these services not awarded contracts as a result of the initial mailing of this RFP, to submit to the Purchasing Agency the required information as outlined in this RFP for consideration as a contractual provider of these services. For any contract awarded under this criteria, the contract duration shall not extend beyond the original contract duration which is for a period of two (2) beginning July 1, 2002 and continuing through June 30, 2004 with the possibility of two (2) additional renewals of two (2) year duration.
  - 1.4.2 All Contractor's shall only be entitled to receive a Consumer Price Index (CPI) increase effective July 1st of each year of the contract. This increase shall only be granted to contractual providers who have been under this contract for a period of at least twelve (12) months prior to the July 1st effective date for a CPI index increase.
- 1.5 It is understood and agreed between all parties that the purchasing agency or any participating agency shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.

All Contractors are required to provide the following basic services during patients stay for each hospital day, including weekends and holidays under the attached agreements as outlined in Section 6.6, of the above referenced Request for Proposal:

- 6.6.1 Room and Board.
- 6.6.2 Laboratory, Pharmacy and Radiology Services.
- 6.6.3 Appropriate leisure activities.
- 6.6.4 Appropriate level of security.
- 6.6.5 Essential personal and hygiene items as may be necessary.
- 6.6.6 Psychiatrist, psychiatric diagnostic and therapeutic services.
- 6.6.7 Services provided by fully qualified staff who have been trained in the appropriate disciplines as deemed clinically necessary during the hospitalization. This may include individual milieu or family intervention counseling.

### **Other Important Contract Requirements**

- 6.12 Extraordinary diagnostic testing, including but not limited to CT scan, MRI, EEG, EMG and extensive psychological testing such as neuropsychological testing shall be authorized in writing in advance on a case by case basis by the Admitting Agency representative in consultation with the referring CSB/BHA representative or by the State facility procuring the service, as applicable. The Contractor shall attach a copy of the pre-authorization to the invoice prior to submission to the Purchasing Agency in order to process.

- 6.13 Electro-Convulsive Treatment (ECT) shall not be considered ordinary treatment and would require specific prior written authorization from the Purchasing Agency. Rates for ECTs will not be considered part of the original per diem which is the negotiated rate inclusive of physician's and psychiatrist's daily fees and all other ancillary treatment fees for all psychiatric services.
- 6.15.3 Contractor shall provide a two (2) week supply of medication upon patient discharge that is directly related to the cause of psychiatric admission to the Contractor's facility. If clinically contraindicated, negotiation shall take place with the discharge planner to hold one week of medications and give one week to the patient the day of discharge.
- 12.10 **RENEWAL OF CONTRACT:** This contract may be renewed by the Contracting agency upon written agreement of both parties for two (2) additional periods of two-year duration under the terms and conditions of the original contract except as stated in 1 below. DMHMRSAS will automatically provide all Contractor's, unless individually requested otherwise in writing, a price increase for year 2, year 4 and year 6 of the contract that shall not exceed the contract price(s) of the original contract increased/decreased by more than the percentage increase/decrease of the "medical care services" category of the CPI-W section of the Consumer Price Index - of the United States Bureau of Labor Statistics for the latest twelve (12) months for which statistics are available and which will be effective on July 1st. Price increases for year 3 and year 5 may be negotiated and must be requested only at the time of renewal. Written notice of the Commonwealth's intention to renew shall be given approximately 30-90 days prior to the expiration date of each contract period.
1. If the Commonwealth elects to exercise the option to renew the contract for year 3 through year 4 (July 1 2004 – June 30, 2006) and/or year 5 through year 6 (July 1, 2006 through June 30, 2008), the contract price(s) for year 3 and year 5 shall not exceed the contract price(s) of the previous one-year period increased/decreased by more than the percentage increase/decrease of the "medical care services" category of the CPI-W section of the Consumer Price Index - of the United States Bureau of Labor Statistics for the latest twelve (12) months for which statistics are available as of the dates set forth in the renewal documents.
- 12.13 **INVOICES:** It shall be the responsibility of the Contractor(s) that all invoices for payment of billable services be submitted and received by the "Fiscal Officer" at each referring Agency, Facility or CSB/BHA no later than sixty (60) days after patient(s)/client(s) is/are discharged. The Contractor fully understands this invoicing requirement, agrees to comply with it and accepts total responsibility for any invoices not received as stipulated. It is further understood by the Contractor that the Contracting/Purchasing Agency shall not be held responsible for payment of billable services to the Contractor if the Contractor fails to comply with this invoicing requirement, as the funding source for payment of billable services under the contract may no longer be available. The Contracting Agency upon request from the Contractor, may grant an extension to the above deadline. The Contractor shall also attach a copy of any pre-authorization to the appropriate invoice prior to submission to the Purchasing Agency in order to process.

Inpatient Psychiatric Contract Provider Listing and Rates  
July 1, 2006 through June 30, 2007  
Dated - June 29, 2006

Provider/Address Phone #/Contact Person	Populations	Per Diem	Per Diem	Per Diem
Prince William Hospital 8700 Sudley Rd/Manassas, VA 20110 (703) 369-8883/David Carlini Contract #720C-03248-02M03	<b>Adults</b>	\$749 Per Day		
Dominion Hospital 2960 Sleepy Hollow Rd/Falls Church, VA 22044 (703) 536-2000/Scott Hill Contract #720C-03248-02M04	<b>Adults</b>	\$771 Day 1-2	\$700 Days 3-5	\$651 Days 6+
Virginia Hospital Center 1701 N. George Mason Dr./Arlington, VA 22205 (703) 558-5486/Ruth Dyster Contract #720C-03248-02M05	<b>Adults</b> <b>Adolescents</b>	\$713 Per Day OR \$754 Day 1 \$708 Days 2+ Whichever less during length of stay		
Inova Mt. Vernon Hospital 2501 Parkers Lane Alexandria, Virginia 22306 (703) 664-7105/Margaret Shipp Contract #720C-03248-02M17	<b>Adults</b> <b>Adolescents</b>	\$749 Per Day		
Snowden at Fredericksburg 1200 Sam Perry Boulevard Fredericksburg, Virginia 22401 (540) 741-3912/Lynn McFadden Contract #720C-03248-02M20	<b>Adults</b> <b>Adolescents</b> <b>Children</b> <b>(Ages 4+)</b>	\$728 Per Day		
Inova Fairfax Hospital 3300 Gallows Road Falls Church, Virginia 22042-3300 (703) 776-3650/Beth Leeth Contract #720C-03248-02M21	<b>Adults</b>	\$780 Per Day		